

BUYING COMMUNITY-OW RENEWABLE ENERGY

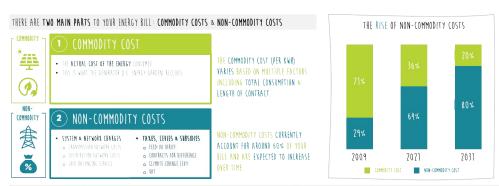
TODAY, MORE AND MORE ORGANISATIONS ARE SWITCHING TO RENEWABLE ENERGY TO TAKE ACTION ON CLIMATE CHANGE. BUYING COMMUNITY-OWNED RENEWABLE ENERGY RECOGNISES THE NEED TO ACT ON BROADER SOCIAL & ENVIRONMENTAL ISSUES TO MEET ESG OBJECTIVES AND DELIVER A SOCIAL RETURN ON INVESTMENT.

ENERGY PRICING IS A COMPLEX BUSINESS. WE EXPLAIN THE TWO KEY PARTS TO YOUR BILL AND WHERE YOUR MONEY GOES...



ENERGY PRICES EXPLAINED

WHAT DO WE PAY FOR OUR ENERGY ... AND WHAT DO WE GET IN RETURN? ENERGY PRICING IS A COMPLEX BUSINESS WITH MULTIPLE VARIABLES AND HIDDEN COSTS. ENERGY PRICES ARE NOTORIOUSLY VOLATILE WITH THE NON-COMMODITY COST FLEMENT REPRESENTING AN EVER DECREASING PROPORTION OF YOUR ENERGY BILL



ENERGY GARDEN CAN SUPPLY YOUR ORGANISATION WITH CLEAN, GREEN, COMMUNITY-OWNED RENEWABLE ENERGY USING A CORPORATE POWER PURCHASE AGREEMENT (CPPA). OUR PRICES ARE HIGHLY COMPETITIVE, WITH COMMODITY COST (PRICE PER KWH) EITHER MATCHED AGAINST MARKET RATES OR DISCOUNTED. OUR PPA ALSO INCLUDES AN OPTIONAL SOCIAL PREMIUM TO PROVIDE FURTHER SUPPORT FOR OUR SOCIAL & ENVIRONMENTAL INITIATIVES.

ENERGY GARDEN IS COMMUNITY BENEFIT SOCIETY REGISTRATION #7368 FOR MORE INFORMATION CONTACT INFORENERGYGARDEN.ORG. UK

ENERGY IS SOLD VIA A POWER PURCHASE AGREEMENT. WE SHOW HOW THIS WORKS FOR ONSITE CONSUMPTION AND ENERGY EXPORT...



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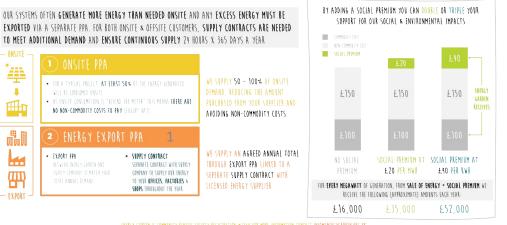
OUR POWER PURCHASE AGREEMENTS (PPA)

· SUPPLY CONTRACT

FOR A TYPICAL PROJECT, **AT LEAST 50**⊀ OF THE ENERGY GENERATE

NO NON-COMMODITY COSTS TO PAY TEXCEPT VATI

ALL ENERGY GENERATED BY OUR COMMUNITY-OWNED SYSTEMS IS SOLD VIA TWO SEPARATE POWER PURCHASE AGREEMENTS FOR ONSITE CONSUMPTION AND ENERGY EXPORT, BOTH AGREEMENTS CAN INCLUDE AN OPTIONAL SOCIAL PREMIUM TO PROVIDE



WE SHOW HOW ENERGY REVENUES DELIVER A REASONABLE FINANCIAL RETURN <u>AND</u> POSITIVE SOCIAL & ENVIRONMENTAL IMPACTS!



FROM SALE OF ENERGY

WE USE THE REVENUES FROM SALE OF ENERGY + SOCIAL PREMIUM TO FUND PROGRAMME THAT DELIVER A POSITIVE SOCIAL AND ENVIRONMENTAL IMPACT WHILST COVERING THE OPERATIONAL COSTS FOR OUR PROJECTS AND DELIVERING A REASONABLE FINANCIAL RETURN TO OUR COMMUNITY INVESTORS.



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WHAT DO WE PAY FOR OUR ENERGY ...AND WHAT DO WE GET IN RETURN?
ENERGY PRICING IS A COMPLEX BUSINESS WITH MULTIPLE VARIABLES AND HIDDEN
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ELEMENT REPRESENTING AN EVER DECREASING PROPORTION OF YOUR ENERGY BILL

THERE ARE TWO MAIN PARTS TO YOUR ENERGY BILL: COMMODITY COSTS & NON-COMMODITY COSTS



COMMODITY COST

- THE ACTUAL COST OF THE ENERGY CONSUMED
- THIS IS WHAT THE GENERATOR (I.E. ENERGY GARDEN) RECEIVES

THE COMMODITY COST (PER KWH)

VARIES BASED ON MULTIPLE FACTORS

INCLUDING TOTAL CONSUMPTION &

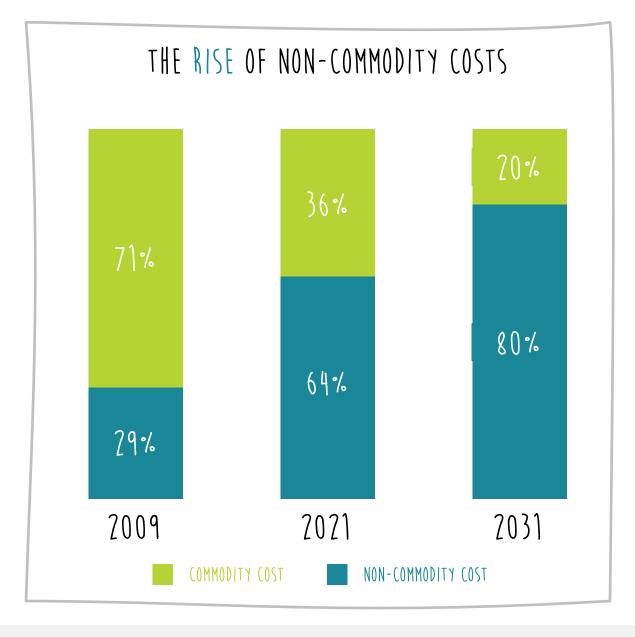
LENGTH OF CONTRACT.



2 NON-COMMODITY COSTS

- SYSTEM & NETWORK CHARGES
 - TRANSMISSION NETWORK COSTS
 - o DISTRIBUTION NETWORK COSTS
 - o GRID BALANCING SERVICE
- TAXES, LEVIES & SUBSIDIES
 - o FEED-IN TARIFF
 - o CONTRACTS FOR DIFFERENCE
 - O CLIMATE CHANGE LEVY
 - o VAT

NON-COMMODITY COSTS CURRENTLY
ACCOUNT FOR AROUND 60% OF YOUR
BILL AND ARE EXPECTED TO INCREASE
OVER TIME



ENERGY GARDEN CAN SUPPLY YOUR ORGANISATION WITH CLEAN, GREEN, COMMUNITY-OWNED RENEWABLE ENERGY USING A CORPORATE POWER PURCHASE AGREEMENT (CPPA).

OUR PRICES ARE HIGHLY COMPETITIVE, WITH COMMODITY COST (PRICE PER KWH) EITHER MATCHED AGAINST MARKET RATES OR DISCOUNTED.

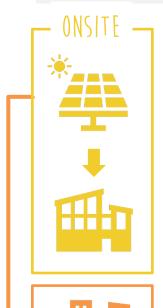
OUR PPA ALSO INCLUDES AN OPTIONAL SOCIAL PREMIUM TO PROVIDE FURTHER SUPPORT FOR OUR SOCIAL & ENVIRONMENTAL INITIATIVES.



OUR POWER PURCHASE AGREEMENTS (PPA)

ALL ENERGY GENERATED BY OUR COMMUNITY-OWNED SYSTEMS IS SOLD VIA TWO SEPARATE POWER PURCHASE AGREEMENTS FOR ONSITE CONSUMPTION AND ENERGY EXPORT. BOTH AGREEMENTS CAN INCLUDE AN OPTIONAL SOCIAL PREMIUM TO PROVIDE FURTHER SUPPORT FOR OUR SOCIAL AND ENVIRONMENTAL IMPACTS.

OUR SYSTEMS OFTEN GENERATE MORE ENERGY THAN NEEDED ONSITE AND ANY EXCESS ENERGY MUST BE EXPORTED VIA A SEPARATE PPA. FOR BOTH ONSITE & OFFSITE CUSTOMERS, SUPPLY CONTRACTS ARE NEEDED TO MEET ADDITIONAL DEMAND AND ENSURE CONTINUOUS SUPPLY 24 HOURS X 365 DAYS A YEAR

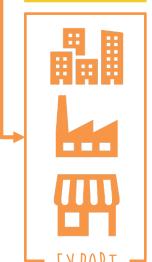


(1) ONSITE PPA

- FOR A TYPICAL PROJECT, AT LEAST 50% OF THE ENERGY GENERATED WILL BE CONSUMED ONSITE
- AS ONSITE CONSUMPTION IS "BEHIND THE METER" THIS MEANS THERE ARE NO NON-COMMODITY COSTS TO PAY (EXCEPT VAT)

WE SUPPLY 50 - 100% OF ONSITE DEMAND, REDUCING THE AMOUNT PURCHASED FROM YOUR SUPPLIER AND AVOIDING NON-COMMODITY COSTS.

3



(2) ENERGY EXPORT PPA

- EXPORT PPA
 BETWEEN ENERGY GARDEN AND SUPPLY COMPANY TO MATCH YOUR TOTAL ANNUAL DEMAND
- SUPPLY CONTRACT

 SEPARATE CONTRACT WITH SUPPLY

 COMPANY TO SUPPLY OUR ENERGY

 TO YOUR OFFICES, FACTORIES &

 SHOPS THROUGHOUT THE YEAR

WE SUPPLY AN AGREED ANNUAL TOTAL THROUGH EXPORT PPA LINKED TO A SEPERATE SUPPLY CONTRACT WITH LICENSED ENERGY SUPPLIER





FROM SALE OF ENERGY TO SOCIAL RETURN

WE USE THE REVENUES FROM SALE OF ENERGY + SOCIAL PREMIUM TO FUND PROGRAMMES THAT DELIVER A POSITIVE SOCIAL AND ENVIRONMENTAL IMPACT WHILST COVERING THE OPERATIONAL COSTS FOR OUR PROJECTS AND DELIVERING A REASONABLE FINANCIAL RETURN TO OUR COMMUNITY INVESTORS.

WE USE FUNDS RAISED FROM INVESTOR MEMBERS TO DEVELOP NEW COMMUNITY-OWNED SOLAR PROJECTS.

BY SELLING ENERGY TO CORPORATE CUSTOMERS, WE CAN (1) COVER THE ONGOING PROJECT O&M COSTS,

(2) PROVIDE A RETURN TO INVESTORS AND (3) FUND OUR SOCIAL & ENVIRONMENTAL PROGRAMMES

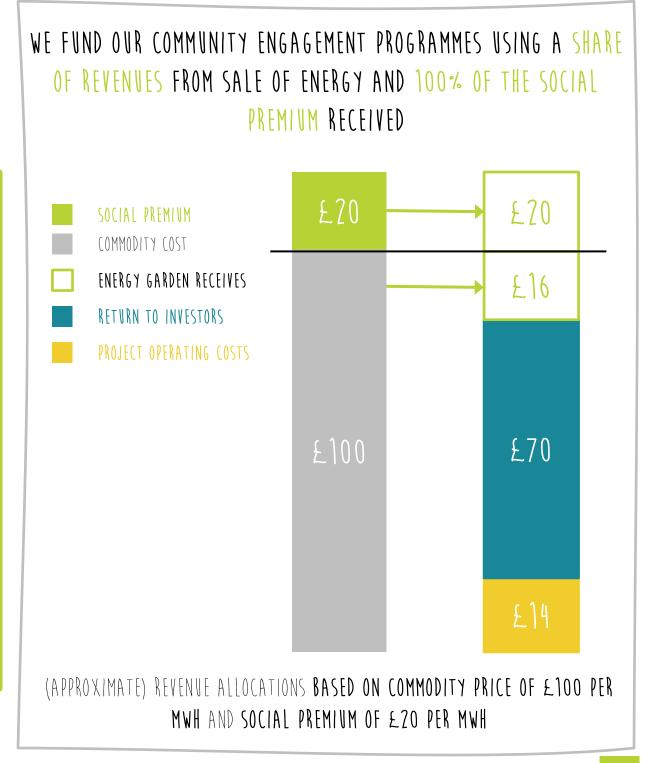
PROJECT OPERATING COSTS

- MAINTENANCE
 - o APPROX. £7K PER MEGAWATT
- INSURANCE
 - O APPROX. £3K PER MEGAWATT
- DATA MONITORING
 - o LESS THAN £1K PER MEGAWATT
- OTHER (E.G. REPLACE INVERTER)
 - O APPROX. £3K PER MEGAWATT

2 RETURN TO INVESTORS

- ANNUAL SHARE INTEREST PAYMENTS
 - o APPROX. £25K TO £40K PER MEGAWATT INSTALLED
- CAPITAL REPAYMENTS
 - ASSUME 5% PER ANNUM (APPROX. £30K. PER MEGAWATT)

COMMUNITY ENGAGEMENT BENEFITS ENERGY GARDENS o CREATING NEW GARDEN (APPROX. £25K - £30K) GREEN SPACES o MAINTAIN EXISTING GARDEN - (APPROX. £7K) HEALTH & WELL BEING YOUTH TRAINING PROGRAMMES BIODIVERSITY o AQA ACCREDITED TRAINING PROGRAMME AQA ACCREDITATION ○ 10 — 15 TRAINEES PAID LONDON LIVING WAGE EMPLOYMENT o APPROX. £25K PER PROGRAMME DIVERSITY & EQUALITY SCHOOL WORKSHOPS COMMUNITY o 30 WORKSHOPS ACROSS LOCAL SCHOOLS O X HOURS OF PRACTICAL LEARNING EDUCATION o APPROX. £30K AWARENESS





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WHAT DO WE PAY FOR OUR ENERGY ...AND WHAT DO WE GET IN RETURN?
ENERGY PRICING IS A COMPLEX BUSINESS WITH MULTIPLE VARIABLES AND HIDDEN
COSTS. ENERGY PRICES ARE NOTORIOUSLY VOLATILE AND HOW MUCH YOU PAY WILL
DEPEND ON HOW MUCH ENERGY YOU NEED AND OVER WHAT TIME PERIOD.

(1) COMMODITY COST

• THE ACTUAL COST OF THE ENERGY CONSUMED (I.E. ELECTRICITY)

4 RENEWABLE ENERGY

- OUR PROJECTS DELIVER CLEAN,
 GREEN, COMMUNITY OWNED
 RENEWABLE ENERGY
- ONE MEGAWATT PEAK = APPROX.

 900 MEGAWATT HOURS PER YEAR
- THIS EQUATES TO OVER 200 UK
 HOMES POWERED*

7 ENERGY GARDENS

- WE DELIVER:
 - o COMMUNITY ENGAGEMENT
 - o CREATING CREATE SPACES
 - IMPROVED BIODIVERSITY & AIRQUALITY
- OUR COSTS:
 - o STAFF TIME
 - o TOOLS & MATERIALS
 - o EVENTS
- o MARKETING

2 NON-COMMODITY COSTS

- SYSTEM & NETWORK CHARGES
 - o TRANSMISSION NETWORK COSTS
 - o DISTRIBUTION NETWORK COSTS
 - o GRID BALANCING SERVICE
- TAXES, LEVIES & SUBSIDIES
 - o FEED-IN TARIFF
 - o CONTRACTS FOR DIFFERENCE
 - O CLIMATE CHANGE LEVY
 - o VAT

5 (O7 EMISSIONS

- BY GENERATING RENEWABLE ENERGY, WE AVOID CARBON EMISSIONS AND CONTRIBUTE TO NET 7 FRO
- APPROX. 900 MWH = ALMOST 200 TONNES CO₂ EACH YEAR
- OVER 20-YEAR TIME PERIOD = APPROX. 19,000 TREES

8 SCHOOL WORKSHOPS

- WE DELIVER:
 - o EDUCATION & AWARENESS
 - o GARDEN VISITS
 - PRACTICAL, HANDS-ON EXPERIENCE
- OUR COSTS:
 - o STAFF TIME
 - o TOOLS & MATERIALS
 - o EVENTS
 - o MARKETING

3 SOCIAL PREMIUM

- AN OPTIONAL CHARGE TO FURTHER SUPPORT ENERGY GARDEN
- SOCIAL PREMIUM RATE (£ PER KWH) X ANNUAL CONSUMPTION = TOTAL SOCIAL PREMIUM

6 SOCIAL RETURN

- WE USE SHARE OF REVENUE
 FROM SALE OF ENERGY +
 SOCIAL PREMIUM TO SUPPORT OUR PROGRAMMES
- THIS GENERATES A 3:1 SOCIAL RETURN ON INVESTMENT (SROI)
- APPROX. £3 FOR EVERY £1 INVESTED

9 YOUTH TRAINING PROGRAMMES

- WE DELIVER:
 - o AQA ACCREDITED TRAINING
 - o EDUCATION & AWARENESS
 - PAID WORK EXPERIENCE &OPPORTUNITY
- OUR COSTS :
 - o STAFF TIME
 - O TRAINEE WAGES + EXPENSES
 - o AQA CERTIFICATION COSTS
 - o MARKETING